

PRESS RELEASE

World first: Possio deliver Secure Mobile Digitalization solution for better business processes and document management

Stockholm, February 21 2014: Paper documents remain important, legally and practically. Most business processes include paper documents to be signed, rubber-stamped or left behind. The ability to easily scan documents at offices and then store and distribute them together with the ability to easily print digital documents at offices have made business processes and document management much more efficient. Digitalization has enabled enormous improvements on efficiency, cost and customer care. But until today there has been no viable solution available to bring digitalization to the field in a safe and efficient way.

"We invented the mobile fax machine 1989 and has ever since helped businesses around the world to deal with paper documents on the road" says Mr Rickardh Gärdström, CEO of Possio. "We have worked hard for several years to deliver on our customer's desire to find a secure and mobile solution for digitalization in the field and I am convinced Secure Mobile Digitalization is what they need", continues Mr Gärdström.

Possio's Secure Mobile Digitalization consists of a global cloud based service platform, specific services for different needs and terminals with software. It is built on Possio's patent pending RSP architecture. At launch Possio is delivering two services: Possio Mobile Scan to Email Service and Possio Email to Mobil Print Service. The services are available on two terminals: Possio GRETA Mobile Scanner and Printer (for mobile use) and Possio SVEA GSM Connector (for fixed use). A unique upgrade offer allows current users of GRETA GSM Fax and Printer to upgrade their terminal to work with Secure Mobile Digitalization. Possio plan to release services for smartphones later this year.

Many documents in business are critical for completion of processes - a signed delivery note is needed for invoicing, a signed bank note for completion of a transaction, a signed agreement for completion of a deal and a signed prescription to acquire serious medicine in a drug store. "Such documents need to be taken care of rapidly and with relevant security" says Mr Gärdström, CEO Possio and continues: "Possio Mobile Scan to Email Service is the first secure mobile scanning service in the world".

Possio will demonstrate the first secure mobile scanning to email service in the world at Mobile World Congress in Barcelona next week. Come visit us in the Swedish Pavilion 7F41 where we have a common stand with eight other members of Swedish M2M Service Enablers (SMSE).

"It feels great to once again launch a world first relevant and easy-to-use solution helping businesses become more efficient, sustainable and competitive" says Mr Magnus Melander, Chairman at Possio. "The excellent work by our team and our danish partner BD Consulting will now be turned into customer implementations and partnerships with relevant software companies, sales partners and operators", continues Mr Melander.

Possio has been working with customer trials for a year and estimated first customer shipment of Possio Mobile Scan to Email Service and Possio Email to Mobil Print Service is April 2014.

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About Possio

For the past 30 years Possio has been developing and marketing fixed and portable wireless products globally. We have a genuine track record of turning customer problems into relevant easy-to-use communication products for the international markets. Possio is based in Sweden, the home of wireless communication, with sales offices in Beijing and Chicago. Opti4U is a fully owned value-add mobile reseller for the SMB market in Sweden. For more information please visit www.possio.com and www.opti4u.com.